



# Middle Market Investors

Since 1970

**Business Services** sector specialists

**78 Platform Investments** totaling over **\$2.1B of Capital Invested**

Seeking new platform investments in businesses with **\$5M-25M EBITDA**

## BUSINESS SERVICES

- Utility & Infrastructure Services
- Commercial Facility Services
- Residential Services
- Transportation & Logistics
- Outsourced Professional Services
- Digital Marketing Services
- Environmental Services
- IT Services
- Software & Tech-Enabled Services
- Insurance & Insurance Services
- Compliance & Risk Management
- Financial Technology

## TEAM

### Partners

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### Principals & VPs

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### Business Development

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**IT SERVICES** Provider of digital engineering and outsourced software development services.



**DIGITAL MARKETING SERVICES** Data-driven, integrated digital marketing services provider.



**RESIDENTIAL SERVICES** Integrated property management and associated residential services platform focused on HOAs and condo associations.



**UTILITY & INFRASTRUCTURE SERVICES** Leading nationwide provider of private utility locating and concrete scanning services.



**SOFTWARE & TECH-ENABLED SERVICES** Provider of tech-enabled survey and sampling data services for market research agencies, consulting firms, and corporations.



**IT SERVICES** Provider of managed services and technology consulting focused on enterprise clients' mission critical-technology infrastructure.



**INSURANCE SERVICES** Insurance brokerage focused on commercial P&C, employee benefits, and personal lines.



**INSURANCE SERVICES** Insurance brokerage and MGA focused on commercial and specialty personal lines.



**TRANSPORTATION & LOGISTICS** Technology-enabled freight broker offering a full suite of services including refrigerated, dry van, power only, drop trailer, and cross border solutions.



**SOFTWARE & TECH-ENABLED SERVICES, COMPLIANCE & RISK MANAGEMENT** Provider of tech-enabled environmental health and safety (EHS) and risk management solutions.



**INSURANCE SERVICES** Leading nationwide provider of damage assessment, cost estimating, forensic engineering, and construction project management services to insurance carriers and claims services firms.



**INSURANCE SERVICES** Insurance brokerage and MGA focused on commercial insurance for the not-for-profit and human services sectors.



**IT SERVICES** Provider of cybersecurity services focused on identity security, including access management, identity governance, and privileged account management.



**IT SERVICES** Value-added reseller offering a wide range of wired and wireless products for the IoT market and related engineering and provisioning services.

**Platform investment  
focused searches:**

→ Design and Engineering Services  
→ CX Digital Transformation Services  
→ Data Science & Analytics Services  
→ Gas/Electric Utility Maintenance & Repair

→ Water/Fire/Mold Restoration Services  
→ ERP Implementation & Consulting  
→ HVAC/R Distribution  
→ Utility GIS Services