

## Middle Market Investors Since 1970

Business Services sector specialists

79 Platform Investments totaling over \$2.1B of Capital Invested

Seeking new platform investments in businesses with **\$5M-25M EBITDA** 

## **BUSINESS SERVICES**

- → Utility & Infrastructure Services
- → Commercial Facility Services
- → Residential Services
- → Transportation & Logistics
- Outsourced Professional Services
- → Digital Marketing Services

- → Environmental Services
- → IT Services
- → Software & Tech-Enabled Services
- → Insurance & Insurance Services
- → Compliance & Risk Management
- → Financial Technology

## TEAM

Partners John Compall Marc McManus Chris Perry Doug Potters Scott Schwartz J.D. Wright

Principals & VPs Brian James Steve LaFrance Alex Lieberman Andrew Roche Sloan Wilson



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**DIGITAL MARKETING SERVICES** Data-driven, integrated digital marketing services provider.

MALLATA

**IT SERVICES** Provider of digital engineering and outsourced software development services.

AMERICAN	<b>COMMERCIAL FACILITY SERVICES</b> Provider of industrial refrigeration system maintenance, repair, design, and parts distribution.	Contin	nuum Co.	<b>RESIDENTIAL SERVICES</b> Integrated property management and associated residential services platform focused on HOAs and condo associations.
CREST	<b>INSURANCE SERVICES</b> Insurance brokerage focused on commercial P&C, employee benefits, and personal lines.	GF	PRS	<b>UTILITY &amp; INFRASTRUCTURE</b> <b>SERVICES</b> Leading nationwide provider of private utility locating and concrete scanning services.
innovate MR	<b>SOFTWARE &amp; TECH-ENABLED</b> <b>SERVICES</b> Provider of tech-enabled survey and sampling data services for market research agencies, consulting firms, and corporations.	INS	Industrial Networking Solutions	<b>IT SERVICES</b> Value-added reseller offering a wide range of wired and wireless products for the IoT market and related engineering and provisioning services.
ivision	<b>IT SERVICES</b> Provider of managed services and technology consulting focused on enterprise clients' mission critical-technology infrastructure.	ðKe	yData	<b>IT SERVICES</b> Provider of cybersecurity services focused on identity security, including access management, identity governance, and privileged account management.
♦ KPA	SOFTWARE & TECH-ENABLED SERVICES, COMPLIANCE & RISK MANAGEMENT Provider of tech- enabled environmental health and safety (EHS) and risk management solutions.			<b>TRANSPORTATION &amp; LOGISTICS</b> Technology-enabled freight broker offering a full suite of services including refrigerated, dry van, power only, drop trailer, and cross border solutions.
Signers xarioxat	<b>INSURANCE SERVICES</b> Insurance brokerage and MGA focused on commercial insurance for the not-for- profit and human services sectors.	Stone	Ridge	<b>INSURANCE SERVICES</b> Provider of damage assessment, cost estimating, forensic engineering, and construction project management services to insurance carriers and claims services firms.



**INSURANCE SERVICES** Provider of damage assessment, cost estimating, forensic engineering, and construction project management services to insurance carriers and claims services firms.

Platform investment focused searches:

- Design and Engineering Services
- ightarrow CX Digital Transformation Services
- → Data Science & Analytics Services
- → Gas/Electric Utility Maintenance & Repair
- → Water/Fire/Mold Restoration Services
- $\rightarrow$  ERP Implementation & Consulting
- → HVAC/R Distribution
- ightarrow Utility GIS Services