



Middle Market Investors

Founded in 1970

Business Services sector specialists

88 Platform Investments totaling just under **\$2.9B of Capital Invested**

Seeking new platform investments in businesses with **\$5M-\$25M EBITDA**

Business Services Sectors

- Utility & Infrastructure Services
- Commercial Facility Services
- Residential Services
- Transportation & Logistics
- Outsourced Professional Services
- Digital Marketing Services
- Value Added Distributors
- Environmental Services
- IT Services
- Software & Tech-Enabled Services
- Insurance & Financial Services
- Compliance & Risk Management

Platform Investment Focused Searches:

- Education/Training & Licensing
- Outsourced Accounting, HR, Payroll Services
- Commercial MEP Services
- Distributed Asset Management Services
- Gas/Electric Utility Maintenance & Repair
- Medical Device MRO
- Architectural Services
- Facility Access Control Services

TEAM

Partners

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Principals & VPs

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Portfolio Companies Considering Add-On Acquisitions

 <p>IT SERVICES Provider of digital engineering and outsourced software development services.</p>	 <p>COMMERCIAL FACILITY SERVICES Provider of industrial refrigeration system maintenance, repair, design, and parts distribution.</p>
 <p>FINANCIAL SERVICES Independent, hybrid registered investment advisor providing comprehensive wealth management services.</p>	 <p>RESIDENTIAL SERVICES Integrated property management and associated residential services platform focused on HOAs and condo associations.</p>
 <p>INSURANCE SERVICES Insurance brokerage focused on commercial P&C, employee benefits, and personal lines.</p>	 <p>IT SERVICES Leading data managed services provider offering database management, data and analytics, and application implementation, development and support services.</p>
 <p>COMMERCIAL FACILITY SERVICES Leading provider of remote video monitoring and crime prevention services.</p>	 <p>IT SERVICES Cloud-focused Oracle implementation and managed services provider.</p>
 <p>UTILITY & INFRASTRUCTURE SERVICES Provides infrastructure design, engineering and consulting services for transportation, water, municipal advisory, broadband and land development end markets.</p>	 <p>SOFTWARE & TECH-ENABLED SERVICES Provider of tech-enabled survey and sampling data services for market research agencies, consulting firms, and corporations.</p>
 <p>IT SERVICES Value-added reseller offering a wide range of wired and wireless products for the IoT market and related engineering and provisioning services.</p>	 <p>IT SERVICES Provider of managed services and technology consulting focused on enterprise clients' mission critical-technology infrastructure.</p>
 <p>IT SERVICES Provider of cyber security services focused on identity security, including access management, identity governance, and privileged account management.</p>	 <p>SOFTWARE & TECH-ENABLED SERVICES, COMPLIANCE & RISK MANAGEMENT Leading provider of compliance software and services to the automotive vertical.</p>
 <p>SOFTWARE & TECH-ENABLED SERVICES, COMPLIANCE & RISK MANAGEMENT Leading provider of environmental, health and safety software for high-risk industries.</p>	 <p>TRANSPORTATION & LOGISTICS Technology-enabled freight broker offering a full suite of services including refrigerated, dry van, power only, drop trailer, and cross border solutions.</p>
 <p>COMMERCIAL FACILITY SERVICES Provider of renovation and restoration services to multi-family properties.</p>	 <p>INSURANCE SERVICES Insurance brokerage and MGA focused on commercial insurance for the not-for-profit and human services sectors.</p>
 <p>INSURANCE SERVICES Leading insurance brokerage and MGA focused on commercial and specialty personal lines.</p>	 <p>CONNECTED TV ("CTV") MARKETING MANAGED SERVICES provider that delivers audience-centric campaigns to connected TVs and other streaming devices.</p>
 <p>INSURANCE SERVICES Provider of damage assessment, cost estimating, forensic engineering, and construction project management services to insurance carriers and claims services firms.</p>	