



# Middle Market Investors

Founded in 1970

**Business Services** sector specialists

**88 Platform Investments** totaling just under **\$2.9B of Capital Invested**

Seeking new platform investments in businesses with **\$5M-\$25M EBITDA**

## Business Services Sectors

- |                                     |                                    |
|-------------------------------------|------------------------------------|
| → Utility & Infrastructure Services | → Value Added Distributors         |
| → Commercial Facility Services      | → Environmental Services           |
| → Residential Services              | → IT Services                      |
| → Transportation & Logistics        | → Software & Tech-Enabled Services |
| → Outsourced Professional Services  | → Insurance & Financial Services   |
| → Digital Marketing Services        | → Compliance & Risk Management     |

## Platform Investment Focused Searches:

- |   |   |
|---|---|
| → Education/Training & Licensing              | → Gas/Electric Utility Maintenance & Repair |
| → Outsourced Accounting, HR, Payroll Services | → Medical Device MRO                        |
| → Commercial MEP Services                     | → Architectural Services                    |
| → Distributed Asset Management Services       | → Facility Access Control Services          |

## TEAM

### Partners

John Compall  
Marc McManus  
Chris Perry  
Doug Potters  
Scott Schwartz  
Sloan Wilson  
J.D. Wright

### Principals & VPs

Peter Fox  
Michael Jameison  
Brian James  
Steve LaFrance  
Alex Lieberman  
Drew Neils  
Andrew Roche

### Business Development

Nick Canderan  
609.602.3789  
ncanderan@civc.com

Isabel Standbridge  
312.873.7380  
istandbridge@civc.com

## Portfolio Companies Considering Add-On Acquisitions



**IT SERVICES** Provider of digital engineering and outsourced software development services.



**COMMERCIAL FACILITY SERVICES** Provider of industrial refrigeration system maintenance, repair, design, and parts distribution.



**FINANCIAL SERVICES** Independent, hybrid registered investment advisor providing comprehensive wealth management services.



**RESIDENTIAL SERVICES** Integrated property management and associated residential services platform focused on HOAs and condo associations.



**INSURANCE SERVICES** Insurance brokerage focused on commercial P&C, employee benefits, and personal lines.



**IT SERVICES** Leading data managed services provider offering database management, data and analytics, and application implementation, development and support services.



**COMMERCIAL FACILITY SERVICES** Leading provider of remote video monitoring and crime prevention services.



**IT SERVICES** Cloud-focused Oracle implementation and managed services provider.



**UTILITY & INFRASTRUCTURE SERVICES** Provides infrastructure design, engineering and consulting services for transportation, water, municipal advisory, broadband and land development end markets.



**SOFTWARE & TECH-ENABLED SERVICES** Provider of tech-enabled survey and sampling data services for market research agencies, consulting firms, and corporations.



**IT SERVICES** Value-added reseller offering a wide range of wired and wireless products for the IoT market and related engineering and provisioning services.



**IT SERVICES** Provider of managed services and technology consulting focused on enterprise clients' mission critical-technology infrastructure.



**IT SERVICES** Provider of cyber security services focused on identity security, including access management, identity governance, and privileged account management.



**SOFTWARE & TECH-ENABLED SERVICES, COMPLIANCE & RISK MANAGEMENT** Leading provider of compliance software and services to the automotive vertical.



**SOFTWARE & TECH-ENABLED SERVICES, COMPLIANCE & RISK MANAGEMENT** Leading provider of environmental, health and safety software for high-risk industries.



**TRANSPORTATION & LOGISTICS** Technology-enabled freight broker offering a full suite of services including refrigerated, dry van, power only, drop trailer, and cross border solutions.



**COMMERCIAL FACILITY SERVICES** Provider of renovation and restoration services to multi-family properties.



**INSURANCE SERVICES** Insurance brokerage and MGA focused on commercial insurance for the not-for-profit and human services sectors.



**INSURANCE SERVICES** Leading insurance brokerage and MGA focused on commercial and specialty personal lines.



**CONNECTED TV ("CTV") MARKETING MANAGED SERVICES** provider that delivers audience-centric campaigns to connected TVs and other streaming devices.



**INSURANCE SERVICES** Provider of damage assessment, cost estimating, forensic engineering, and construction project management services to insurance carriers and claims services firms.